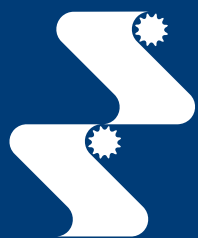
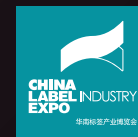


2018

10 11 12 APRIL

Guangdong Modern International Exhibition Centre
Dongguan, Guangzhou Province, China



POST SHOW REPORT

www.sino-corrugated.com/en | www.sino-foldingcarton.com/en | www.china-packcon.com/en

Organised by:



Held in:



Thank You to Supporting Associations

International Associations

Asian Corrugated Case Association (ACCA)
All India Federation of Master Printers (AIFMP)
Corrugated Box Manufacturers' Association (CBMA)
Cámara Argentina de Fabricantes de Cartón Corrugado (CAFCCO)
Eastern India Corrugated Box Manufacturers' Association (EICMA)
Federation Of Corrugated Box Manufacturers Of India (FCBM)
Gujarat Corrugated Box Manufacturers' Association (GCBMA)
Hong Kong Corrugated Paper Manufacturer's Association (HKCPMA)
Himachal Pradesh Corrugated Box Manufacturers' Association (HPCBMA)
Indian Corrugated Case Manufacturers' Association (ICCMA)
Indonesian Packaging Federation (IPF)
Kerala Corrugated Box Manufacturers' Association (KCBMA)
Korea Corrugated Packaging Case Industry Association (KCCA)
Lanka Corrugated Carton Manufacturers Association (LCCMA)
Macau Printer Association (MPA)
Malaysian Corrugated Carton Manufacturers' Association (MACCMA)
Myanmar Corrugated Box Association (MCBA)
Offset Printers' Association India (OPA)
Philippine Center for Print Excellence Foundation Inc. (PCPEF)
Indonesian Corrugated Cardboard Industries Association (PICCI)
The South India Corrugated Box Manufacturers' Association (SICBMA)
Thai Corrugated Packaging Association (Thai CPA)
Thai Packaging Association (TPA)
Vietnam Packaging Association (VINPAS)
Vietnam Printing Association (VPA)
Western India Corrugated Box Manufacturers Association (WICMA)

Domestic Associations

China Packaging Federation
Paper Products Committee of China Packaging Federation
Guangdong Packaging Technology Association
Shandong Packaging Technology Association
Jiangxi Packaging Technology Association
Sichuan Packaging and Printing Industrial Association
Sichuan Packaging Technology Association
Hunan Packaging Technology Association
Hubei Packaging Technology Association
Anhui Commodity Packaging Association
Fujian Packaging Technology Association
Henan Packaging Technology Association
Jilin Packaging Technology Association
Shaanxi Packaging Technology Association
Guizhou Packaging Technology Association
Gansu Provincial Packaging Technology Association
Hebei Packaging Association
Liaoning Packaging and Printing Association
The Packaging Technology Association of Xinjiang Uygur Autonomous region
Hainan Printing Industries Association
Chengdu Packaging Technology Association
Chongqing Packaging Association
Tianjin Packaging Technology Association
Shanghai Packaging Technology Association
Paper Products Committee of Shanghai Packaging Technology Association
Beijing Packaging Technology Association
Wenzhou Packing Federation

Wenzhou Printing Industry Association
Nanjing Packaging Association
Dalian Packaging Technology Association
Guangzhou Packaging and Printing Association
Shenzhen Packaging Technology Association
Shenzhen Graphic Society
Shenzhen Printing Industry Association
Z.S Packaging and Printing IND ASSN
Zhuhai Printing Association
Dongguan Printing Association
Foshan Sanshui District Printing and Packaging Industry Association
Foshan Gaoming District Printing and Packaging Industry Association
Foshan Deshun District Printing and Packaging Industry Association
Foshan Nanhai District Printing and Packaging Industry Association
Foshan Nanhai District Xiqiao Printing and Packaging Industry Association
Zhaoqing Printing and Replicating Industrial Association
Qingyuan Printing and Replicating Industrial Association
Yanjiang Printing Association
Jiangmen Printing Chamber of Commerce
Jiangmen Pengjiang District Printing Chamber of Commerce
Jiangmen Jianghai District Printing Chamber of Commerce
Jiangmen Xinhui District Printing Chamber of Commerce
Jiangmen Kaiping Printing Chamber of Commerce
Jiangmen Taishan Printing Chamber of Commerce
Zhanjiang Printing Industry Association
Shantou Publishing and Printing Association
Shaoguan Printing and Replicating Industrial Association

Guangzhou Huadu Packaging and Printing Association
Huizhou Huidong Printing Industry Association
Nanning Printing Industry Association
Yulin Packaging and Printing Association
Guilin Printing Association
Liuzhou Printing Industry Association
Beihai Printing Technology Association
Qingdao Packaging Technology Association
Kunming Packaging Technology Association
Weihai Packaging and Printing Industrial Association
Leqing Packaging and Printing Industry Association
Hefei Printing Association
Shijiazhuang Printing Association
Luzhou Alcohol Packaging Research Association
Cixi Packaging and Printing Association
Changzhou Packaging Industry Association
Putian Printing Industry Association
Taizhou Packaging Federation
Ningbo Packaging Technology Association
Zhenjiang Packaging Technology Association
Weifang Packaging Industry Association
Liaocheng Packaging and Printing Association
Danyang Printing and Packaging Industry Association
Yuncheng County Alcohol Packaging and Printing Association
Gangan Carton Packaging Association
Wuxi Xishan District Printing Industry Association
Ganzhou Nankang Packaging Industry Association
Yunnan Jiangchuan Packaging Technology Association





Thank you for Making This Year's Fair our Best Yet!

▶ Dear Valued Visitors,

The SinoCorrugated events have seen substantial growth over the years. The 2018 edition was more focused than ever in 2016. There is no doubt that the current international market climate has deeply affected the packaging and printing industry. Over 27 international associations attended this 5-in-1 mega expo at Guangdong Modern International Exhibition Centre from April 9 to 12.

On April 12, SinoCorrugated South 2018, SinoFoldingCarton 2018, China Packaging Container Expo 2018 (PACKCON 2018), SINFLEXOGRAPHY 2018, and China Label Industry Expo 2018, the global grand gathering of the packaging industry, was successfully wrapped up at Guangdong Modern International Exhibition Center in Dongguan, China. It has hit the highest record in history in the scale of the show and the diversity of visitors! Between April 10 and 12, the 5-in-1 mega event attracted over 58,703 visitors from 100 countries worldwide, of whom 24,833 members have visited SinoCorrugated 2018, 19,124 members have visited SinoFoldingCarton 2018, and 5,904 members have visited the PACKCON 2018. Globally, as of April 12, nearly 300,000 people had virtually attended the exhibition through Reed's live streaming platform. In addition, we are quite pleased that over 40,000sqm of exhibiting space for 2019 Shanghai show has been SOLD OUT during the 2018 show!

We would like to express our sincere gratitude to each and every one of you here for your exceptional support over the years. Your constant support and trust have made an irreplaceable contribution to our continuous success.

Sincerely,
SinoCorrugated South 2018 Committee



Sunday 10 April	Monday 9 April		Tuesday 10 April			Wednesday 11 April			Thursday 12 April	
All Day	AM	PM	AM	Lunch	PM	AM	Lunch	PM	All Day	
		ACCA's 2nd Management Committee Meeting (2017-2019)	India Day Celebrations		India Group Welcome Dinner	Corrugated World Forum				
					Iran Day Celebrations			Iran Group Welcome Dinner		
							Launch of Global Packaging Media Alliance	Corrugated and Folding Carton Trade Agents Networking Dinner		
	MOVE-IN		EXHIBITION							
			"Top 10 Chinese Cigarette Packs" Award-Winning Works Display							
			Result Display of Alcoholic Packaging Creative Competition							
			Wishing Tree Display							
			Happy Hour Interaction Zone							
					Price Evaluation and Market Trend Analysis of Industrial Paper 2018	Application and Development Trend of Specialty Paper in Product Packaging Forum		Cost, Efficiency, Eco-Friendliness - Flexographic Printing Development Forum 2018		
			Tobacco Packaging Salon & "China's Top 10 Tobacco Awards" Winners Showcase		Tobacco Packaging Salon & "China's Top 10 Tobacco Awards" Winners Showcase	Tobacco Packaging Salon & "China's Top 10 Tobacco Awards" Winners Showcase		Tobacco Packaging Salon & "China's Top 10 Tobacco Awards" Winners Showcase		
					China Label Printing Summit			China Label Printing Summit		
			Packaging and Printing Standardization Forum		Packaging and Printing Standardization Forum	Packaging and Printing Standardization Forum		Packaging and Printing Standardization Forum		
			Special Exchange Meeting on New Glued Box (Glued Hand Bag) Technology		Reed · China Paper Packaging Industry Training Week	Reed · China Paper Packaging Industry Training Week		Reed · China Paper Packaging Industry Training Week		
								The First China Printing Cultural and Creative Industries Forum 2018		



“ I would like to thank Reed Exhibitions on behalf of the Federation for the courtesies extended to the FCBM delegation, in particular, during the SinoCorrugated South 2018. It was a pleasure to represent the Federation at the India Day and Corrugated World Forum and participate in such a well-organised and well-attended Expo.

Pradip Bosmaya, President, **FCBM**



2018 Business Matching



US\$ 4.13 MILLION

Business deals conducted onsite

US\$ 9.86 MILLION

Business deals conducted after 1 - 6 month

600

Pre-Scheduled Meetings

763

Onsite Business Meetings

345

Successful B2B Matchmaking

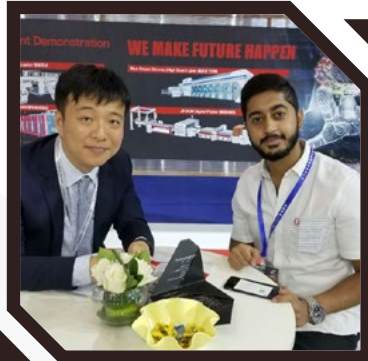
2018 Purchased Equipment

LS 0604 RM Cutting and Creasing Tables
JHX-2600-B2 Folder Gluer
Automatic Slitting Machine
Digital Printer
Folder Gluer
Flute Laminating
Die Cutter
Flute Corrugated Roll
Double Backer Section

Box Gluing
Die Cutting Machine
Printer
Auto Folder Gluer
Auto Packaging Machine
Corrugated
Flexo Printer
Water Base Printing Slotter
Flying System

Slitter Scorer
Production Control
UV Laminating Machine
Corrugated Roller
QC Equipment
Anilox Roller
Carton Machine
Printing Machine
Partition Assembler

Corrugating Line
Plate Making Machine
Automatic Printing Line
Corrugator
Corrugated Punching
Machine Lamination Rotary
Die Cutter with Printing
Packaging Equipment



57% Wish to meet with overseas exhibitors

“ Thank you ever so much for helping us navigate the APPE. You have been extremely kind and provided exceptional hospitality to us during our visit. We have been able to get insights into the technology booth like JHF and HandTop and have started business discussions with them. As a company we don't purchase but we take agencies. Your English communication and translations helped us tremendously to engage with potential partners. I would like to profoundly thank you and all the team mates in TAP.

Swarnangka Samaddar, CMO, TechNova Imaging Systems ”

“ I just want to say thank you to the TAP Specialist, who had looked after me during the SINO Corrugated South 2018 in Dongguan. I have been coming to SINO for the past four years and this was one of the best and very well organized exhibition I have been to. I was able to meet all of my suppliers and some new ones as well as making new connections. Thank you for going out of your way in assisting me and at times translating as well for both me and the supplier. SINO to me is all about meeting old and making new friends. Looking forward to next year in Shanghai in 2019.

Noel DCunha, Managing Editor, Haymarket SAC Publishing ”

Exhibitors Overview



757

EXHIBITORS



9

PARTICIPATING COUNTRIES



5

CONCURRENT EXHIBITIONS



8

INTERNATIONAL CONFERENCES & GALA DINNERS



80,000

EXHIBITION SPACE (SQM)



The Exhibitors came from



▶ China



▶ Italy



▶ Thailand



▶ Germany



▶ Malaysia



▶ India



▶ USA



▶ Switzerland



▶ Belgium



We are delighted and excited to attend SinoCorrugated South 2018. Front feeder system and Ink supply system are our main display equipment this time. Currently, there are more than 8000 sets of front feeder system sold globally and 1000 groups of ink supply system in operation in the China market... it has been pleasant to make cooperation with Reed for so many years. Although the exhibition only lasts for three days, the number of visitors is beyond our imagination. We have met many domestic and foreign customers and partners from all over the world. The talks are very enjoyable. There are many orders still being contacted. I wish you all a happy and rewarding exhibition!

Greg Jones, Vice President of Global Sales & Aftermarket, **Sun Automation Group**



Visitors Overview

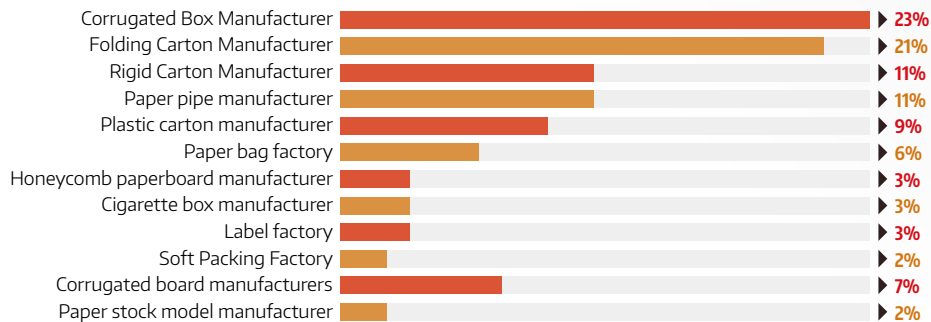


58,700+ VISITORS

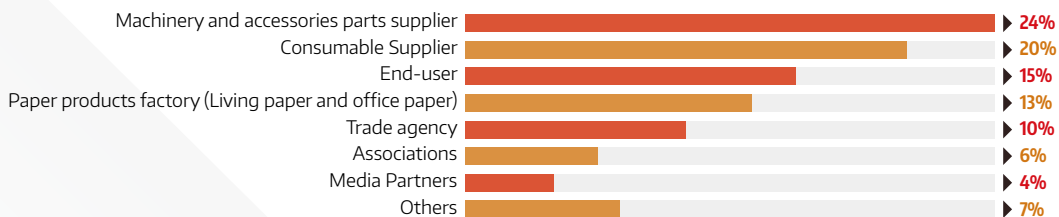


2500+ INTERNATIONAL VISITORS

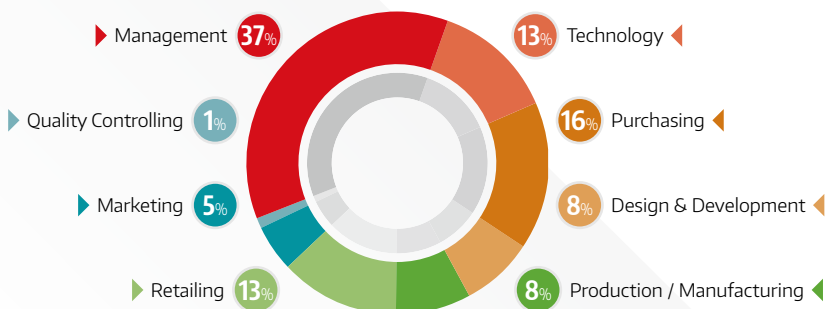
Core Market Profile



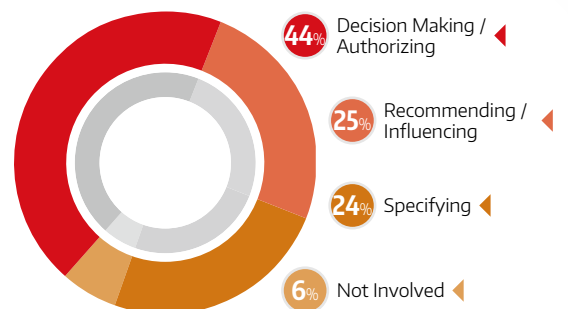
Fringe Market Profile



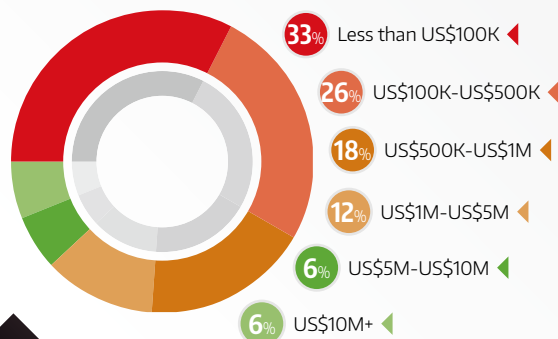
Job Function Profile



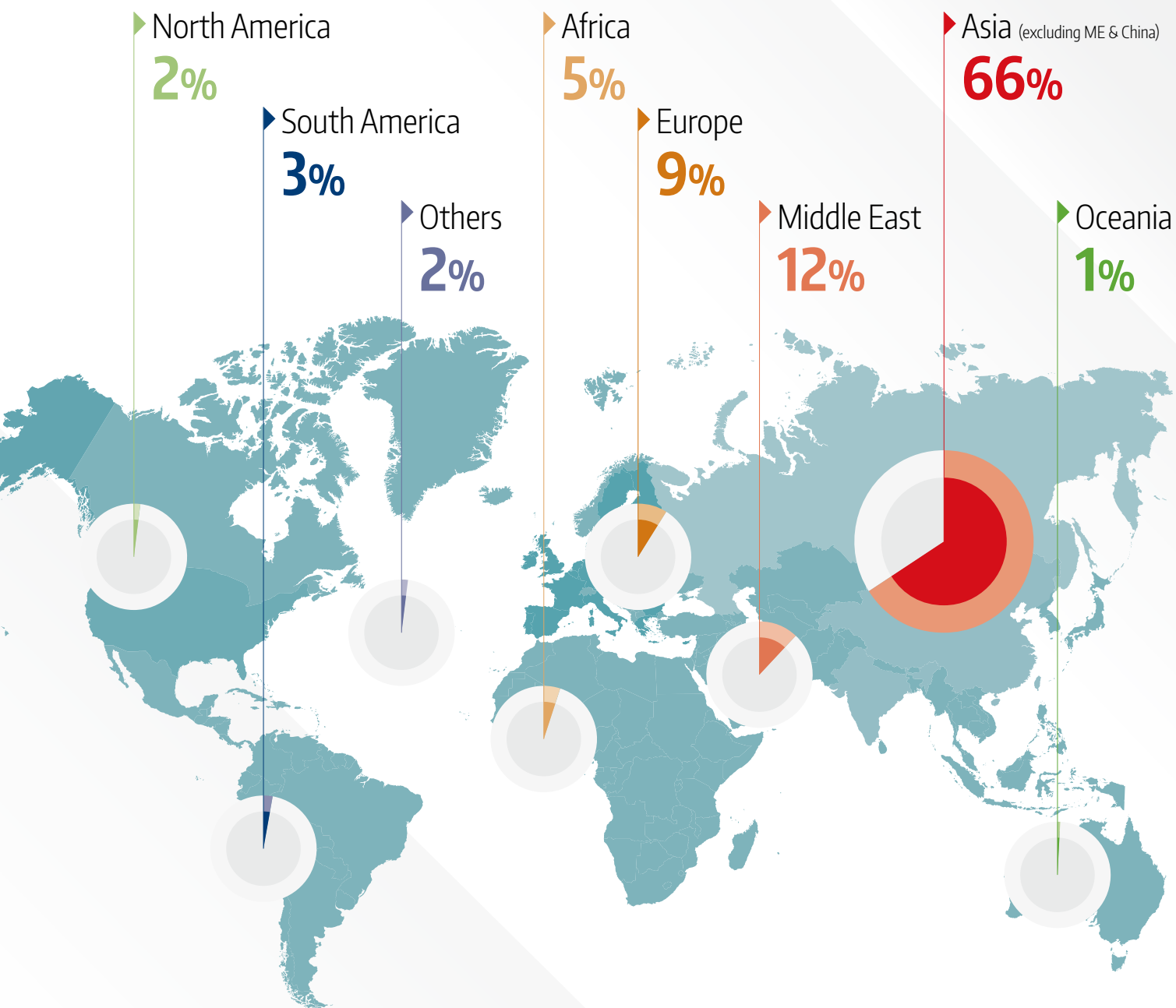
Decision Makers



Purchasing Authority by Value



International Visitor Breakdown by Region



Thank You to Our 2018 International Event Sponsors & Partners



International Events

Conference

ACCA's 2nd Management Committee Meeting (2017-2019)

Date: 9 April 2018
Time: 1330 to 1700 PM
Location: HJ International Hotel



Corrugated World Forum

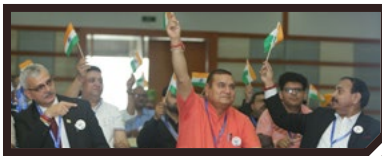
Date: 11 April 2018
Time: 0930 AM to 1530 PM
Location: 2F of A District, Hall 3, Conference Room C



Country Day

India Day Celebrations

Date: 10 April 2018
Time: 1100AM to 1315 PM
Location: 2F of A District, Hall 3, Conference Room C



Iran Day Celebrations

Date: 10 April 2018
Time: 1400 to 1530 PM
Location: 2F of A District, Hall 3, Conference Room C



Gala Dinner

ACCA Management Committee Gala Dinner

Date: 9 April 2018
Time: 1830 to 2030 PM
Location: HJ International Hotel



India Group Welcome Dinner

Date: 10 April 2018
Time: 1730 to 2130 PM
Location: Regal Palace Hotel Dongguan, Banquet Room, Top Floor



Iran Group Welcome Dinner

Date: 11 April 2018
Time: 1730 to 2100 PM
Location: Regal Palace Hotel Dongguan, Banquet Room, 4th Floor



Trade Agents Networking Dinner

Date: 11 April 2018
Time: 1800 to 2100 PM
Location: HJ International Hotel, Asia Banquet Room 5th Floor



Factory Visit

Guangdong High Sail Packing Materials Co., Ltd. (Gaofan)

Date: 12 April 2018
Location: Huilong Town, Gaoyao District, Zhaoqing City, Guangdong Province.

GAOFAN was established in September, 2008 with registered capital of 10 million RMB. The factory covers an area of 100,000sqm.



Foshan Fuli Packaging Machinery Co., Ltd.

Date: 12 April 2018
Location: Xian Liao Development Zone, Sanshui District, Foshan, Guangdong, China

Foshan Fuli Packaging Machinery Co., Ltd. offers a wide range of practical solutions which are suitable for clients at different development stages. The company became well-known in corrugated industry by its excellent performance and is therefore considered as top-class brand in China.



Press & Media Coverage



“ We are very satisfied with the implementation of SinoCorrugated South 2018 and SinoFoldingCarton 2018 as a whole. Very likely or confirmed that will return to the 2019 SinoCorrugated / Sino Folding Carton event in Shanghai. Definitely we would recommend this exhibition to our friends or colleagues in Indonesia. Especially thanks for Reed's cooperation, attention and assistance before, during and after the exhibition until we return safely in Indonesia.

Usman Batubara, Chief Editor, Print Media Indonesia ”

“ It is an honor, that in the past 8 years, Carton Info is in partnership with Reed Exhibitions, already coordinated the visit of hundreds of managers out of the Corrugated Industry of Iran to SinoCorrugated exhibitions. Many visitors consider the exhibition as effective in developing their work. We hope this cooperation will continue.

Kamal Shabanian, Owner, Carton Info Iran ”

Comprehensive Marketing Plan



4.5 MILLION+

Industry professionals reached through PR, advertising, email marketing, SMS, social media and website.

“ It was my first visit to an exhibition from SinoCorrugated series and it left very good impressions. SinoCorrugated South 2018 and SinoFoldingCarton 2018 both demonstrated current development of wide range of equipment for corrugated and folding cartons industry... I know that SinoCorrugated in Shanghai is much bigger and represents much more companies, so I would love to see myself this exhibition next year. And I hope that more and more Russian visitors will come too.

Alexandra Kulikova, Managing Editor of FLEXO Plus magazine, **Kursive Publishing House** ”

“ 2018 is the first year for our cooperation with Reed Exhibitions, and actually we are very honored to become one of its official media partners. Through this 5-in-1 mega event, we learned more about the corrugated and folding carton industry in China. Very impressive! For sure, we will visit the SinoCorrugated 2019 and SinoFoldingCarton 2019 held in Shanghai and we look forward to further collaborations in the future.

Martin Jamrich, Chief Editor, **Svettisku Magazine** ”

2019.04

3-IN-1 MEGA EXPO COVERING
THE **WHOLE PACKAGING**
INDUSTRY CHAIN

1 PASS | 3 SHOWS | 4 DAYS

8 - 11 April, 2019 | Shanghai, China
Shanghai New International Exhibition Centre

**We look forward to seeing you
at SinoCorrugated 2019**

Connecting to the Future



CHINA
PACKAGING CONTAINER
EXPO 2019

SINO
FOLDING CARTON
2019

SINO
CORRUGATED
2019

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