

Exhibit Profile

Corrugating and Ancillary Equipment

- ◆ Corrugators
- ◆ Single Facers
- ◆ Double Facers
- ◆ Thin-Blade Slitter Scorers
- ◆ Cutters
- ◆ Stacker
- ◆ Splicers
- ◆ Glue System
- ◆ Preheating Cylinder
- ◆ Mill Roll Stand
- ◆ Corrugator Rolls
- ◆ Woven Belts
- ◆ Rotary Steam Jointers
- ◆ Clutch
- ◆ Brake
- ◆ Web Guiding Systems
- ◆ Steam / Condensate Processing Systems
- ◆ Corrugated Line Noise Reduction System
- ◆ Other

Converting and Ancillary Equipment

- ◆ Plate Making Systems
- ◆ Mounting Tables
- ◆ Sample-Makers
- ◆ Sleeves
- ◆ Plate Mounting Machine
- ◆ Anilox Roller Washing Machines
- ◆ Automated Plate Washers
- ◆ Pre-Feeders
- ◆ Feeder System
- ◆ Printer Slotter Die Cutter
- ◆ Printing Slotter Die Cutting interlocking production line
- ◆ Digital Printing
- ◆ Large Format Offset Printing

- ◆ Gravure Printing Machines
- ◆ Inline flexographic printing machines
- ◆ Central Impression Flexo Printing Machines
- ◆ Stack Flexo Printing Machines
- ◆ Die Cutters
- ◆ Stripping Machines systems
- ◆ Litho Laminators
- ◆ Laminators
- ◆ Stitchers
- ◆ Gluers
- ◆ Case Erectors
- ◆ Strappers
- ◆ Paper Cutters
- ◆ Scorers
- ◆ Cutting template maker
- ◆ Hot Melt Glue Applicators
- ◆ Anilox Rolls
- ◆ Balancer
- ◆ Doctor Blade Chamber System
- ◆ Diaphragm pump
- ◆ Belts & Wheels
- ◆ Accessories of Stitcher / Folder Gluer
- ◆ Other

Corrugated Base Papers

- ◆ Kraft liner
- ◆ Test liner
- ◆ white top liner
- ◆ Other

Paper Board/Converting Consumables

- ◆ Cut-off/Slitting Knives
- ◆ Adhesives
- ◆ Additives
- ◆ Plates
- ◆ Anvil Cover

- ◆ Grinding Wheels
- ◆ Pressing Wheels
- ◆ No-Crush Wheels/ Feeder Wheels
- ◆ Inks
- ◆ Varnish
- ◆ Doctor Blade
- ◆ Wire
- ◆ Plate
- ◆ Lubricants
- ◆ Die Cutting Knives
- ◆ Die Cutting Board
- ◆ Pads
- ◆ Strapping
- ◆ Tearing Tape
- ◆ Rewinder Belts
- ◆ Double-Side Tape
- ◆ Other

Software/Automation

- ◆ Color Management System
- ◆ Box Structure Design Programs
- ◆ ERP
- ◆ Manufacturing Managers
- ◆ Motion Control Software
- ◆ Other

Converting service

- ◆ Plate-Making Services
- ◆ Mold Factory
- ◆ Business Consultant and training
- ◆ Equipment Upgrades and Rebuilds
- ◆ Used Equipment
- ◆ Financial services
- ◆ Other

Plant Facility Equipment

- ◆ Waste Paper Handling Systems
- ◆ Air Conditioning & Humidification Systems
- ◆ Forklifts
- ◆ Sewage Treatment Systems
- ◆ Boiler
- ◆ Other

Conveyor Systems & Material Handling Systems

- ◆ Raw Paper Conveyor System
- ◆ Cardboard Handling Conveyor System
- ◆ Corrugated Box Handling Conveyor System
- ◆ Pre-Feeder & Palletizing System
- ◆ (MES) Management Execution System
- ◆ (DC/ESCAD) Equipment Data Collection (Acquisition)
- ◆ (WMS) Warehouse Management System
- ◆ Stereo Warehouse (Raw Paper/ Finished Goods)
- ◆ Whole Plant Planning (Corrugated board manufacturer/Corrugated box manufacturer)

Honeycomb/Pulp Molding Equipment

- ◆ Honeycomb Paperboard Production Lines
- ◆ Stack-Up Paper Core Production Lines
- ◆ Stack-Up Paper Core Production Lines
- ◆ Paper Angle/Edge Protector Machines
- ◆ Pulp Molding Machines
- ◆ Vertical Corrugated Machine
- ◆ Other

Corrugated Testing Machines

Asia-Pacific's Professional Corrugated Manufacturing Show



SINO CORRUGATED SOUTH

华南国际瓦楞展

Brochure

SINOCORRUGATED SOUTH 2020
Achieving Success through Rebuilding Values

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About the Organizer



Reed Exhibitions is the world's premier exhibitions company and has a growing portfolio of over 500 events in over 30 countries and a staff of 4,200 exhibition specialists. Today Reed events are held across Americas, Europe, the Middle East, Asia Pacific and Africa, serving 43 sectors. It is part of the RELX Group, a provider of information solutions for professional customers.

Currently, Reed Exhibitions Greater China has over 550 employees to serve 11 industries: Automotive Manufacturing & Aftermarket • Electronics Manufacturing & Assembly • Entertainment & Pop Culture • Flowers & Gardening • Food & Hospitality • Gifts & Homeware • Marine, Energy, Oil & Gas • Medical, Pharmaceuticals & Healthcare • Metalworking & Industrial Materials • Printing, Converting & Packaging • Property & Travel.

In 2018, Reed Exhibitions Greater China held over 65 events, bringing together more than 1.15 million visitors. Our events hosted more than 30,000 exhibitors with over 1.8 million square meters of show floor space.

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April, 9-11
2020

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Co-located Exhibitions



Co-located Exhibition



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Organizer



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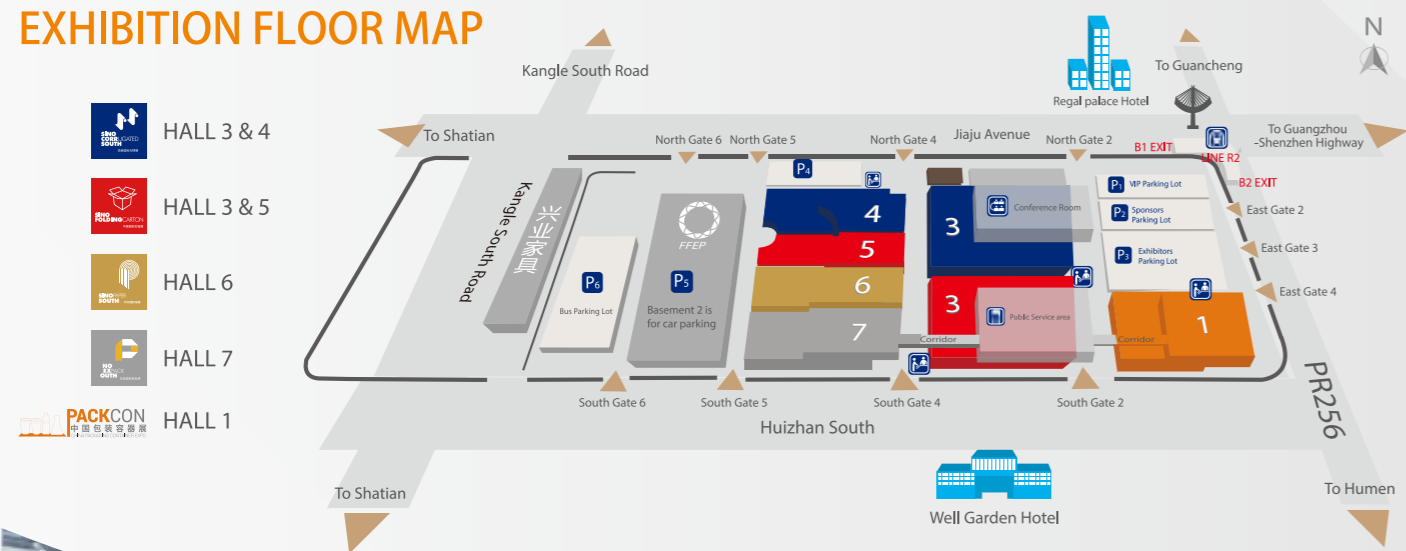
About SinoCorrugated South 2020

SinoCorrugated South 2020 is Asia-Pacific's professional trade show for corrugated equipment and consumables with over 19 years of history. Located in South China, the biggest corrugated and carton market in China which radiates through Asia, SinoCorrugated South 2020 is targeting at fast-growing emerging markets along the Belt and Road route including Southeast Asia, South Asia, Middle East, East Europe and North Africa. It is expected to attract over 60,000 influential buyers including more than 5,000 international buyers. As massive manufacturing is relocating to Southeast Asia, local Vietnamese packaging enterprises are facing surge demands for equipment. SinoCorrugated South 2020 is a great platform for exhibitors to tap into overseas emerging markets.

5-in-1 Mega Expo Scale:



EXHIBITION FLOOR MAP



MARKET BACKGROUND

An increasing number of manufacturers have relocated to Southeast Asia, leading to surge of investment.

ECONOMIC CLIMATE

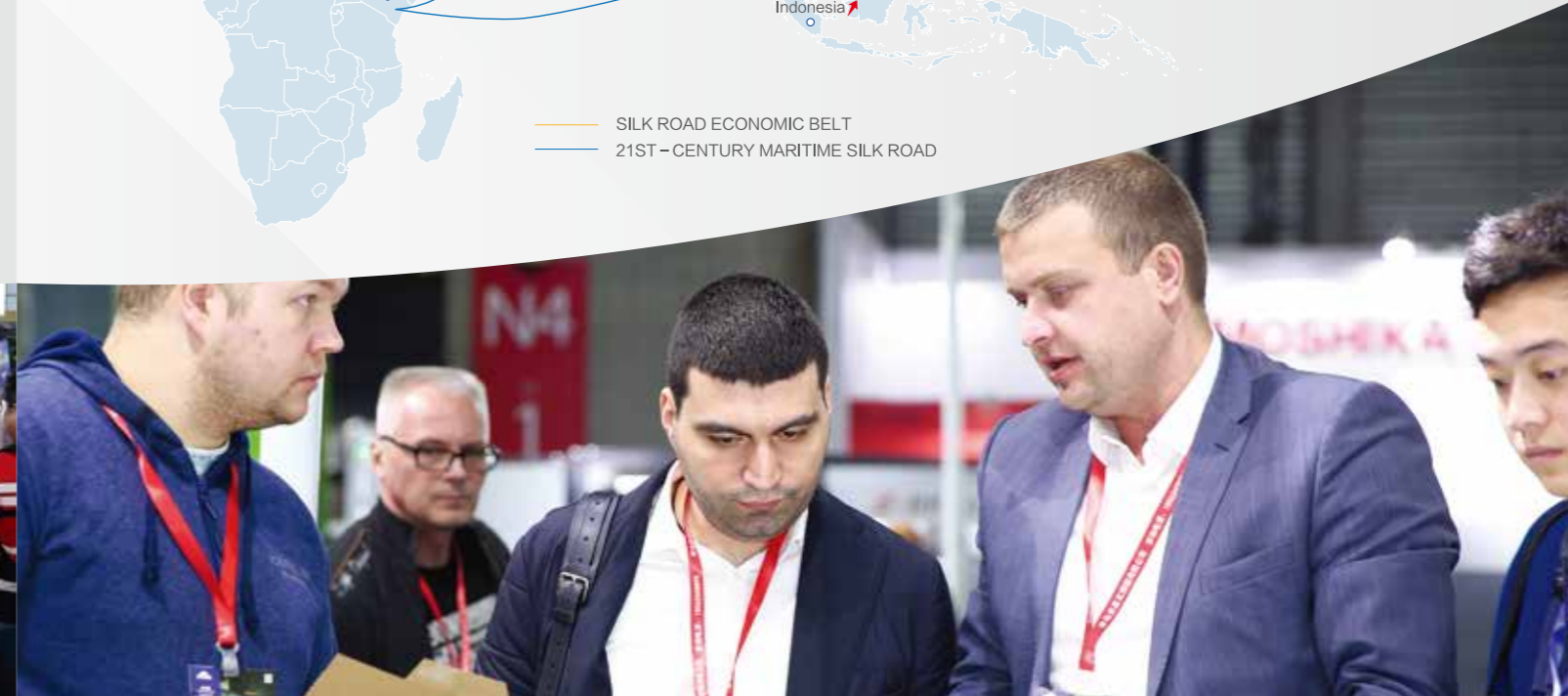


CHALLENGES



Poor Facility Conditions of the Local Packaging Industry
Hard to Meet the Surging Demands

FOLLOW MARKET TRENDS, GRASP THE BELT AND ROAD OPPORTUNITY



WHY EXHIBIT?

Tap into Southeast Asian Market by Taking Advantage of Reed Exhibitions' Powerful International Networks

Reed Exhibitions is continuing to expand the buyers database and to tailor buyer schemes to better meet the demands of visitors in different countries and regions.

DIG INTO MARKETS ALONG THE BELT AND ROAD ROUTE

Take Advantage of International Networking Resources
Achieve Brand Impact by Sourcing along Fast-growing Economics of the Belt and Road



Turkey

- Road Show: Reed Exhibitions will co-organize Turkey Corrugated Industry Summit 2020 with local associations
- Turkish EDM

Market Influence: ★★★★★☆

Saudi Arabia

- Road Show: Reed Exhibitions will co-organize Saudi Arabia Packaging and Printing Industry Summit 2020 with local associations (concurrent event with Saudi Print & Pack, Jan. 13-16)
- Arabic EDM & DM
- Media: 1 mass media

Market Influence: ★★★★★☆

Egypt and Other North African Countries

- Road Show: Reed Exhibitions will co-organize North Africa Packaging and Printing Industry Summit 2020 with local associations
- Multiple languages EDM & DM
- Association: Egypt Printing Industry Association
- Media: 2 Industry Media

Market Influence: ★★★★★☆

Thailand

- Association: Long-term partnership with local associations including TCPA and TPA
- Thai Call Center
- Thai EDM
- Thai DM distributed on associations' events
- Media: 3 industry media

Market influence: ★★★★★☆

Philippines

- Association: Printing Industries Association of the Philippines (PIAP), Philippines Printing Technology Association
- Road Show: Reed Exhibitions will co-organize Philippines Packaging and Printing Industry Summit 2019 with local associations (concurrent exhibition with Packprint Plus, October 10-12)
- Filipino Call Center
- Filipino EDM & DM
- Media: 2 Industry Media

Market influence: ★★★★★☆

Malaysia

- Association: 10-year partnership with local associations
- Agent group: over 5 professional groups
- Malaysian EDM
- Malaysian DM distributed on associations' events
- Media: 5-year partnership with 2 professional media

Market influence: ★★★★★☆

Indonesia

- Road Show: Reed Exhibitions will co-organize Indonesia Corrugated Industry Summit 2019 with local associations
- Association: Over 10-year partnership with 2 local associations
- More than 5 Bell Visitor Groups
- Indonesian EDM
- Media: Over 5-year partnership with 4 industry media

Market influence: ★★★★★☆

Vietnam

- Road Show: Reed Exhibitions will co-organize Vietnam Corrugated & Folding Carton Industry Summit 2019 with local associations
- Association: Partnership with 4 local associations- Vietnam Printing Association (VPA), Hanoi Printing Association, Hanoi Packaging Association and Business Association of China in Vietnam
- KOL groups from different regions and countries
- Vietnamese Call Center
- Vietnamese EDM & DM

Market influence: ★★★★★☆

India

- Association: Strategic partnership with Indian industry associations including FCBM, ICCMA, OPA and AIFMP
- Road Show: India Packaging and Printing Industry Summit 2019 (concurrent exhibition to IndiaCorr, September 9-11)
- Indian EDM & DM
- Agent: Agent of 9 local travel agencies
- Media: 8 industry media

Market influence: ★★★★★☆

Myanmar

- Road Show: Reed Exhibitions will co-organize Myanmar Corrugated Industry Summit 2019 with local associations
- Association: Over 5-year partnership with Myanmar associations
- Burmese EDM
- Media: 2 media

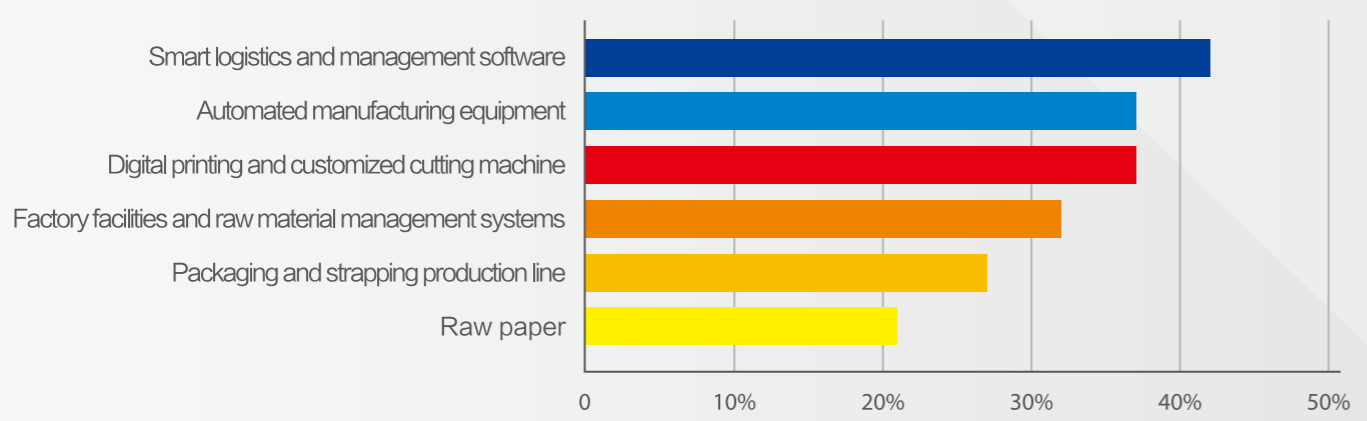
Market influence: ★★★★★☆

WHY EXHIBIT?

SinoCorrugated South 2020 Will Set up Different Pavilions and Zones to Meet Visitors' Real Needs and Attract Quality Buyers with Strong Procurement Power

Exhibits: As per SinoCorrugated 2019 onsite survey, international buyers' procurement needs are mainly related to 6 products: smart logistics and management software, automated manufacturing equipment, digital printing and customized cutting machine, factory facilities and raw material management systems, packaging and strapping production line as well as raw paper.

Six Most-mentioned Products as per Visitor Survey



Three Pavilions & Five Special Zones:

Three Pavilions & Five Special Zones to display innovative packaging solutions will attract targeted visitors and facilitate customized matchmakings, which will contribute to exhibitors' transaction amount.

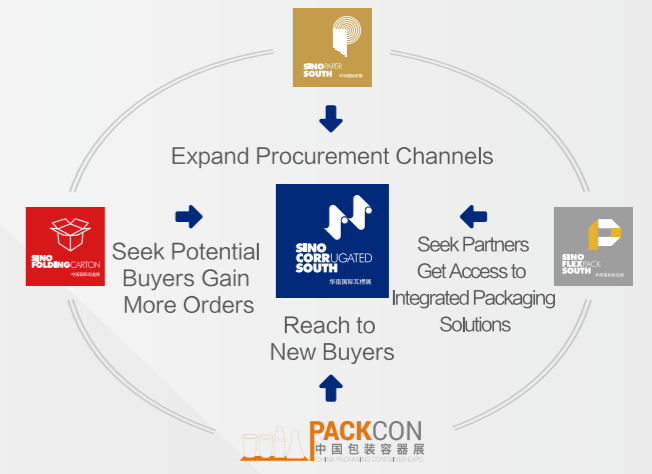


5 Special Zones to display innovative carton manufacturing solutions



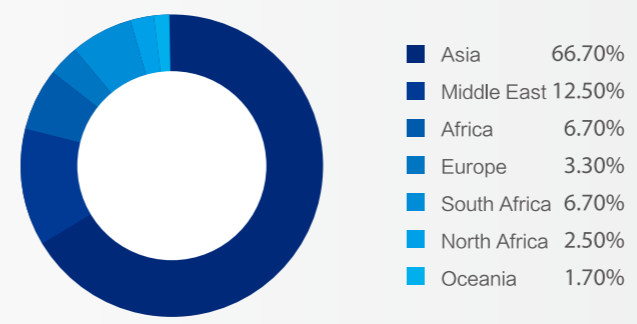
5-in-1 Mega Expo Synergy Effects Attract More Prospect Buyers

SinoCorrugated South 2020, concurrently held with SinoFolding-Carton 2020, China Packaging Container Expo 2020, SinoFlexPack South 2020 and SinoPaper South 2020, will connect the whole packaging industry chain. 5-in-1 Mega Expo will attract more prospect buyers and provide a platform for exhibitors to connect face-to-face with procurement decision-makers.

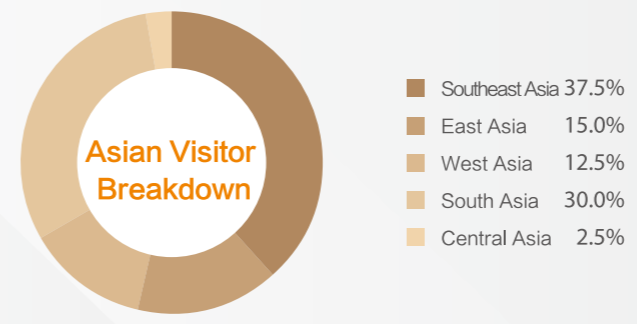
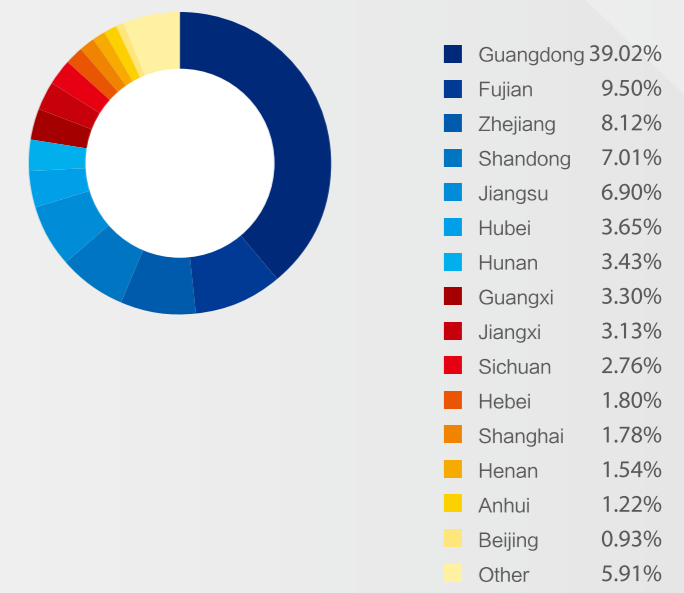


SinoCorrugated South 2020 Visitor Estimation

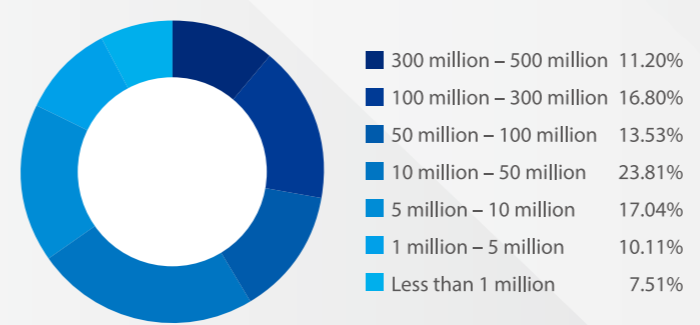
International Visitor Breakdown



Domestic Visitor Province Breakdown



Annual Turnover of Visitors' Company



Visitors' Role in Making Procurement Decision

